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PHOTOS: CARTIER, CHOPARD, H. MOSER & CIE, HAMILTON, OMEGA, PANERAI, PATEK PHILIPPE, SEIKO, TUDOR

## TIPS FOR BUYING A WATCH

Urban gets our panel of watch experts to share tips on how to make a smart watch purchase.

Avoid battery-operated watches
Collectors prefer non-battery-operated watches as
those that run on battery are quickly rendered
obsolete by technology advances, which cause their
value to drop rapidly.

Opt for automatic or mechanical watches which do not require a battery instead – some of these are also appreciated for their artisanal value.

Pick the best material you can afford Gold and platinum watches are the priciest but are made of the most durable materials. Stainless steel and titanium are the next best choices.

Newer materials in watch-making, such as carbon or ceramic, are growing in popularity because they are light but hard. Unlike precious metals, however, these materials are not intrinsically valuable and so are likely to be less valued in the resale market.

5
Look for limited-edition watches

In general, watches that are produced in smaller quantities are more valuable than those produced en masse.

But this does not mean that any watch with a "limited edition" label is worth buying because many brands simply change the colour of the straps or watch dial

Ensure the design of the watch has changed significantly, whether it is the appearance or the internal workings, as these are details that watch enthusiasts are interested in.

Mind the brands

Brands that are perennially in demand by collectors include Cartier, IWC, Panerai, Patek Philippe, Richard Mille and Rolex.

These are brands that have a long history in watchmaking and are known to produce top quality watches.

Smaller watch brands that have cachet among watch lovers are De Bethune, H. Moser & Cie, MB&F, Ulysse Nardin and Urwerk.

These brands are known for pushing the boundaries of watch design and have futuristic-looking designs that collectors appreciate.

Do not write off cheaper brands
Limited-edition mechanical watches by Swatch, which cost a few hundred dollars, are highly sought after because they are collectibles that are launched about once a year.

Their value easily doubles, or more, on the resale market.

Seiko has a high-end line of watches called Grand Seiko that was sold only in Japan until this year.

Limited numbers are now available worldwide and there is a big demand for these watches, which cost above \$5,000.

Keep the box, receipt & warranty card
The box, receipt and warranty card will prove that
your watch is an original model should you decide to
sell it in the future.